

Platform Introduction and Fee Agreement

Change Your Boat | CYB-PLATFORM-2026-10-28-V8 | Reference [complete]

Complete 3-page agreement between the Operator below and the yacht owner on page 2. Each side signs and pays under its own agreement.

Operator particulars	Agreed details
Legal business	[Registered legal name, registration, licence and authority, permitted activity]
Office and notices	[Registered address and country; notices email]
Law and privacy	[Governing law and competent courts; privacy notice URL/version; tax status]

The main points

Listing: EUR250 plus applicable taxes per accepted listing. Invoiced after acceptance and paid before first publication. One twelve-month term, no automatic renewal. Refund if never first published.

Success fee: 0.5% x (your agreed verified yacht value + cash you add once). Seasonal exchange uses agreed supplied rental/use-period value instead of yacht capital. Cash received is not added again. A mixed top-up is limited to 40% of agreed value received. Each side pays its own fee, plus applicable taxes.

Payment and valuation: pay EUR to the verified Operator company account within ten Business Days after Completion. You appoint and pay the independent valuer. Reimburse eligible actual costs within a prior written cap only after Completion and cleared receipt of your success fee. A failed deal leaves valuation costs with you.

Sign the complete agreement

Sign all three pages as an offer for review. Authorised Operator countersignature and communicated acceptance of the same content create the agreement. Signing alone earns neither fee and does not publish your yacht.

Owner or expressly authorised signatory	Operator acceptance
[Owner legal name; signer name and capacity]	[Operator signer name and capacity]
Signature / date: _____	Countersignature / date: _____

Essential safeguards

1 Authority. The legal owner is fee payer. Representatives need express written authority covering this agreement and its fee; advertising permission alone is insufficient. Joint owners all sign or are validly represented. No agent's personal guarantee is implied.

2 Service. Non-exclusive listing and introductions; owners/brokers lead the deal. No guaranteed match or value; no transaction funds held. Value Passage representation needs a separate lawful mandate; no additional or duplicate commission is implied.

3 Release. Operator acceptance, publication and qualified introductions require identity/ownership/authority checks and the owner's expressly accepted verified fee basis. Publication also needs cleared listing payment and approval of one photograph and essential facts. Other papers and contacts remain private.

Client and yacht details

Complete the identification and declarations before signing. Mark unavailable registry or appraisal facts as pending; they must be verified before Operator acceptance. Future match details are completed when known, without changing the agreed terms.

Essential particular	Client details or agreed record
Legal owner and fee payer	[Full legal name; individual / company / other entity; company registration if applicable]
Address and notices	[Address, country and email for notices]
Signatory and authority	[Full name and capacity; owner signing directly or reference to express written authority covering this agreement and its fees]
Other representatives	[Known brokers, managers or other representatives and their roles; or none]
Yacht identity	[Name; make/model; length/year; stable hull or registry identifier and flag, or clearly marked pending]
Selected transaction scope	[Permanent exchange / sale / seasonal exchange / agreed combination]
Initial value and evidence	[Indicative owner-declared EUR value, expressly unverified; appraisal reference if available]
Verified fee basis	[Later expressly accepted verified EUR appraisal or actual-period use value/method, evidence and acceptance reference/date; pending at initial submission]
Matched deal when known	[Counterparty; own contribution; cash added EUR; received value; 40% check; seasonal uses/dates; express confirmation reference; Completion evidence]
Valuation cost approval	[Provider, scope/quote, eligible costs, EUR cap and reimbursement deadline agreed before appointment; otherwise no reimbursement approval]

Keep title, identity and authority papers through the agreed private channel. This page identifies the parties, yacht and commercial records; it is not permission to publish them. An initial estimate, pending entry or staff edit is not verification or acceptance of a fee basis.

Key conditions

4 Introductions and 4A Bypass protection

Only deals demonstrably connected to CYB's introduction or traceable same-yacht profile enquiry during the term are covered. Share dated records. Protection lasts thirty-six months from actual first qualifying contact, without restart by broker changes, messages, discovery or withdrawal; it covers binding deals made then that later complete. Exclude independent deals and evidenced pre-existing negotiations. CYB must prove connection; silence or its register alone is insufficient. The owner cannot bypass an earned fee through concealment, off-platform dealings, another broker, nominee or controlled entity. Name, flag, country or entity changes alone do not release the owner; release requires express written agreement. Non-signatories are not automatically bound.

5 Fee basis and 5A Permanent and 5B Seasonal dealings

Before closing or either seasonal initial handover, expressly agree the verified EUR basis or objectively determinable method, cash added and received value. A connected share/control transfer effecting the same yacht deal uses yacht contribution plus cash; exclude unrelated investments. Seasonal use value applies even without rental cash. Exclude cash received, refundable deposits, service fees and separate taxes/costs; operating services require express inclusion. No double counting or unilateral increase. Exceeded caps or omitted later records alone do not waive an otherwise lawful earned fee; CYB must prove the formula and qualifying facts. A separate cash buyer uses its own agreed full price once.

6 Completion and payment

Completion means effective permanent transfer with agreed consideration/deliveries, including a qualifying indirect closing, or the later of BOTH actual INITIAL seasonal handovers, not return. Report it within two Business Days with reasonable redacted evidence. CYB issues an itemised invoice; verify bank instructions through its known contact. Business Days exclude weekends and public holidays at its registered office; exclude the Completion day. Signing, listing or introductions alone earn no success fee. Genuine disputes and mandatory set-off remain; another party's non-payment alone does not excuse yours.

6A Listing charge and 6B Valuation costs

Listing and success fees are separate, with no credit unless expressly agreed. Before appointing a reimbursable valuer, agree provider, independent scope, eligible costs, EUR cap and claim/payment deadline in writing. Reimburse the lower of the eligible actual cost paid and the agreed EUR cap after Completion and cleared receipt of that payer's success fee, against report, invoice and payment proof. Surveys, travel and extras need prior express inclusion. Reimbursement must not influence the opinion.

7 Responsibilities and 8 Term

Parties handle condition, title/liens, insurance, registry, tax and lawful handovers and give accurate information/updates. Either may terminate the twelve-month term on fourteen days' written notice; CYB may suspend for material breach, risk or illegality. End publication, retaining accrued fees, unexpired protection and necessary confidential records.

9 Privacy and 10 Mandatory rights

Use private data only for the agreed service, permitted disclosures, claims and legal duties under the supplied privacy notice. Only approved facts/photograph may be public; image ownership stays yours. Each party answers for its own breach. Fraud, non-excludable liability and mandatory rights remain; prohibited/unlicensed work earns no fee. Where consumer distance-service withdrawal rules apply, withdraw within fourteen days of conclusion by clear notice to the Operator email identifying you and this agreement. Refunds follow applicable deadlines. Early work requires a separate express request; only lawful proportionate charges apply. Loss of withdrawal after full performance requires the required consent/acknowledgement. Longer mandatory rights prevail.

11 Signing and 12 Law

Each party receives and keeps this complete signed three-page agreement and linked signature, authority and delivery evidence. Changes require express written authorised agreement. Send notices to recorded contacts; evidence delivery and resend failures. The stated law and courts apply subject to mandatory rights and jurisdiction. No automatic lien or third-party guarantee arises. Invalid terms are limited only as law permits.