



PUBLIC OWNER TEMPLATE

Yacht Exchange Profile

Permanent ownership exchange or defined seasonal-use exchange

Prepare the opportunity before you list.

Use this private working template to prepare the same owner, yacht and exchange information requested online. Complete the empty fields digitally or print the pages. Keep your saved copy private; it is not an online submission or a signed fee agreement.

01 Complete digitally or print

Use a desktop PDF reader for the most reliable field editing and saving.

02 Start with a rough idea

Approximate next-yacht sizes and years are enough. Leave flexible preferences blank.

03 Nothing is sent from this PDF

Submit through the website for private review. A separate signed agreement precedes publication.

04 Sensitive documents remain private

Yacht papers are requested separately by email. The online listing releases only agreed public facts.

Present what you own. Define what comes next.

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01 OWNER DETAILS

Who is creating this profile?

Contact information stays private. An owner or an appointed representative may prepare the yacht file; this template does not appoint a broker or create a contract.

FULL NAME

EMAIL

TELEPHONE

BROKERAGE, COMPANY OR MANAGEMENT OFFICE

RELATIONSHIP TO THE YACHT

PREFERRED SERVICE ROUTE

PROFESSIONAL WEBSITE

COMPANY REGISTRATION OR LICENCE NUMBER

CURRENT LOCATION OF THE YACHT

AUTHORITY

Owner or authorised representative

☐

I confirm that I am the yacht owner or have the owner's authority to prepare this exchange profile.

02A YACHT SPECIFICATIONS

Identify the yacht.

Use current information. The listing route is for yachts of at least 8 metres and an indicative value of at least EUR 500,000. Values stay private and require verification before approval.

YACHT NAME

BUILDER / SHIPYARD

YACHT CATEGORY

CURRENT CONDITION

MODEL / SERIES

BUILD YEAR

LAST MAJOR REFIT

FLAG

LENGTH OVERALL

BEAM

DRAFT

HULL MATERIAL

VAT / TAX STATUS

REGISTRATION TYPE

INDICATIVE EXCHANGE VALUE

02B YACHT SPECIFICATIONS

Describe capability and accommodation.

Describe the yacht you own today. Use practical figures; write 'To be confirmed' where a specification is unknown. Current features and maintenance belong here, separately from the yacht wanted next.

ENGINE MAKE / MODEL

NUMBER OF ENGINES

TOTAL POWER

ENGINE HOURS

FUEL / PROPULSION

FUEL CAPACITY

FRESH-WATER CAPACITY

HOLDING-TANK CAPACITY

ESTIMATED CRUISING RANGE

CRUISING SPEED

MAXIMUM SPEED

GUEST CABINS

GUESTS ACCOMMODATED

NUMBER OF TOILETS / HEADS

TOILET SYSTEM / TYPE

CREW ACCOMMODATION

WHAT MAKES YOUR CURRENT YACHT DISTINCTIVE?

CURRENT YACHT: MAINTENANCE, REFIT HISTORY AND KNOWN DEFECTS

03A EXCHANGE DIRECTION

The yacht you have in mind.

Start with a rough idea. Approximate sizes and build years are enough; you do not need to know a model. One limit is enough for a range. Leave flexible preferences blank. These answers remain private.

PREFERRED BOAT TYPE

PREFERRED STYLE

APPROXIMATE MINIMUM LENGTH (M)

APPROXIMATE MAXIMUM LENGTH (M)

APPROXIMATE EARLIEST BUILD YEAR

APPROXIMATE LATEST BUILD YEAR

PREFERRED BRANDS OR BUILDERS

Any builder is welcome. A few examples: SACS, Goldfish, Wally, Princess, Sunseeker, Oyster or Nautor Swan. A model is not needed.

ANYTHING ELSE ABOUT THE YACHT YOU HAVE IN MIND?

WHAT FEATURES, DESIGN OR EXPERIENCE WOULD YOU LIKE NEXT?

What would make the change worthwhile? Consider day trips, family comfort, sailing performance, overnight accommodation, outdoor space or cruising range. Describe the experience rather than a catalogue of models.

03B EXCHANGE DIRECTION

How would the change work?

Tell us how the yacht is used today and what you would like to do differently. If you represent the owner, share their perspective as you understand it. The final structure remains subject to review and agreement.

OWNER'S PERSPECTIVE: CURRENT USE AND THE CHANGE WANTED

EXCHANGE FORMAT

PREFERRED TIMING

PREFERRED CRUISING OR EXCHANGE REGIONS

CASH BALANCING POSITION

Cash top-up: up to 40 percent of the agreed value of the yacht you receive. For seasonal exchanges, use that yacht's agreed rental/use value for the actual period. The balancing cash and final fee basis must be agreed and recorded privately.

SERVICE ROUTE

Select your preferred route in Owner details. A self-managed listing uses a separate 0.5% platform agreement; accepted Value Passage representation requires its own brokerage mandate. This preparation sheet does not sign either agreement.

04 PHOTOGRAPHY

Present the actual yacht clearly.

Use current photographs in natural light with a level horizon. Avoid renderings, screenshots, watermarks, old model photographs and visible personal clutter.

Suggested image sequence

- ☐ 01 Cover - full yacht, bow three-quarter
- ☐ 02 Complete port profile
- ☐ 03 Complete starboard profile
- ☐ 04 Stern three-quarter
- ☐ 05 Cockpit and open deck
- ☐ 06 Helm and navigation
- ☐ 07 Saloon and galley
- ☐ 08 Principal and guest cabins
- ☐ 09 Engines and machinery
- ☐ 10 Key equipment and defining details

PHOTOGRAPHY NOTES

INITIAL DIGITAL SUBMISSION

Add one current JPG image for each of the first six essential views. Interior, accommodation, technical and detail images may be added when applicable. Maximum 15 MB per image and 60 MB in total.

05 REVIEW

Prepare for private qualification.

Keep the completed sheet private. Transfer its answers into the online form; that form does not import this PDF.

Supporting yacht papers are requested separately by email after preliminary review. Nothing is submitted from this PDF.

Optional private follow-up checklist

- | | |
|---|--|
| ☐ Registration certificate available | ☐ Ownership / authority evidence available |
| ☐ VAT or tax evidence available | ☐ Current inventory available |
| ☐ Recent survey available | ☐ Service and maintenance records available |
| ☐ Insurance status can be confirmed | ☐ Current broker / mandate position disclosed |

ADDITIONAL NOTES OR QUESTIONS

NAME

DATE

- ☐ I confirm that this profile is prepared in good faith and that the information can be reviewed privately to assess a potential yacht exchange.

ONLINE REVIEW AND SEPARATE AGREEMENT

Complete the online form for private review

The online form records your fee-information acknowledgement, not a signature. Read and sign the applicable agreement separately before acceptance for publication.

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